



NEWS RELEASE

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November 3rd, 2014

For immediate release

Girbau Industrial and Lavatec announce collaboration

Oshkosh, WI—Girbau Group and Lavatec Laundry Technology GmbH (Lavatec) recently entered a collaboration agreement that allows both companies to take advantage of the manufacturing capabilities and products of their counterpart.

Together, Girbau Group and Lavatec boast the greatest market breadth of any industrial laundry supplier; multiple staffs, locations and distributorships to support sales and service; and the combined financial strength of two leading laundry system manufacturers focused on quality, efficiency, productivity and reliability.

As a result of this agreement, Girbau Industrial – a division of Girbau Group’s North American subsidiary Continental Girbau Inc. – will team with Lavatec within the United States and Canada. “We welcome the opportunity to market, distribute and support Lavatec produced products,” said Continental President Mike Floyd. “Lavatec is a worldwide leader in the development of high-quality, efficient and robust industrial laundry equipment and systems,” he said. Similarly, Lavatec’s U.S. subsidiary, Lavatec Laundry Technology Inc. (Lavatec Laundry), will incorporate Girbau Industrial products into United States and Canadian applications.

“Now both Lavatec and Girbau Industrial customers can take advantage of a wider catalog of equipment choices,” said Floyd. “By providing our customers a wider choice of solutions for their laundry needs, all parties should see significant benefits.”

Lavatec Laundry President Mark Thrasher agrees. “Lavatec Laundry is excited to partner with Girbau Industrial to be able to offer a full line of world-class laundry equipment to our current and future clients and to maximize the strengths of our sales and service teams worldwide,” he

said. "This partnership should offer the clients of both companies the opportunity to work with a single provider for their laundry equipment needs. From small in-house laundries to the largest industrial plants in the world, Lavatec Laundry/Girbau Industrial can handle it all. Our clients will reap the benefits of working with two great organizations that are now poised to be the leader in laundry equipment throughout the world."

Together, Lavatec Laundry and Girbau Industrial will work to grow customer satisfaction and loyalty of all brands through superior equipment, distribution, marketing, support and technical service.

To find out more about Girbau Industrial laundry products, visit www.girbauindustrial.com or call 800-256-1073. To discover more about Lavatec Laundry laundry products, visit www.lltusa.com, or call 203-632-8777.

One of three brands of Continental Girbau Inc., Girbau Industrial provides industrial laundry products to North American clients, including large-capacity washer-extractors and drying tumblers, high-volume flatwork ironers, tunnel washing systems, presses, feeders, folders, conveyor systems and related system machinery.

Continental Girbau Inc. is the largest of 14 subsidiaries of Girbau S.A., based in Vic, Spain. Girbau S.A. laundry products – marketed throughout 80 countries worldwide – meet rigorous environmental and safety standards established by the International Organization for Standardization (ISO). Girbau S.A. holds both ISO9001 and ISO14001 certifications. Ever focused on laundry efficiency, Continental Girbau is a member of the U.S. Green Building Council (USGB), a 501(c)(3) nonprofit that developed the Leadership in Energy and Environmental Design (LEED) Green Building Rating System. Visit Continental at www.continentalgirbau.com, or call 800-256-1073.

Lavatec Laundry Technology Inc., in Beacon Falls, Conn., is the U.S. subsidiary of Lavatec Laundry Technology GmbH, based in Heilbronn, Germany. Lavatec Laundry Technology offers a full line of industrial laundry equipment, including continuous batch tunnel washers, extractions presses, centrifugal extractors, tunnel system dryers, transfer shuttles, washer-extractors, automated washer-extractor systems, stand-alone dryers and multiple conveyor and loose good shuttle systems. Lavatec is driven by its philosophy, "Engineered for a Higher Return." Visit Lavatec Laundry Technology at www.LLTusa.com or call 203-632-8777.